



FEDEX

FLEET PRICING

# STEAM DECON

BI- MONTHLY/ SEMI ANNUAL

12 sessions/ 6 months

MONTHLY

12 sessions/ 1 year

QUARTERLY

4 sessions/ every 3 months



## CLEANING LEVELS for STEAM BLAST TREATMENT

### LEVEL 1 SURFACE

#### ECONOMY

**GOAL:** maintain compliance

**MATERIALS:** waterless & eco friendly degreaser + general purpose foam cutting and polish pad

**TREATMENT:** high heat water pressure (8 bar) used to dislodge grime and debris + two-pass agitation with air dry + machine chamois

### LEVEL 2 MODERATE

#### VALUE

**GOAL** maintain compliance and improve appearance

**MATERIALS** waterless and eco friendly degreaser + general purpose microfiber cutting and polish pad

**TREATMENT** high heat water pressure (12 bar) used to dislodge grime and debris + two-pass agitation with air dry + machine chamois

### LEVEL 3 DEEP

#### COMPETITIVE

**GOAL:** maintain the highest level of compliance, drastically improve appearance

**MATERIALS:** waterless eco friendly degreaser + general purpose wool and microfiber cutting & polish pads

**TREATMENT:** high heat water pressure (16 bar) used to dislodge grime and debris + multi-pass agitation with air dry + machine chamois

## PAINT CORRECTION

### GOAL RESTORATION

**MATERIALS** microfiber + wool cutting pads  
waterless & eco friendly degreaser, wax and polish.

**TREATMENT** 2000 wet grit sand prep to remove surface scratches, 2 pass machine compound + 2 pass machine polish.

TRUCK/ VAN	Sq.Ft	LEVEL 1	LEVEL 2	LEVEL 3	RESTORE	ADD-ON	ADD-ON
contract pricing/ sq.ft		\$.50/sq.ft	\$1.00/sq.ft	\$2.00/sq.ft	PAINT	INTERIOR	CHASSIS
ala-carte/ sq.ft		\$.75/sq.ft	\$1.25/sq.ft	\$2.50/sq.ft	CORRECTION	DECON	
<b>P500 DIMENSIONS:</b>	<b>95 ft²</b>	<b>\$47.50</b>	<b>\$95.00</b>	<b>\$190.00</b>	<b>\$570.00</b>	<b>\$50</b>	<b>\$50</b>
ala-carte		\$71.25	\$118.75	\$237.50	\$670.00	\$60	\$75
time to complete		12 min	30 min	60 min	2 hrs		
<b>P700 DIMENSIONS:</b>	<b>110.00 ft²</b>	<b>\$55.00</b>	<b>\$110.00</b>	<b>\$220.00</b>	<b>\$660.00</b>	<b>\$50</b>	<b>\$60</b>
ala-carte		\$82.50	\$137.50	\$275.00	\$770.00	\$60	\$90
time to complete		15 min	35 min	60 min	2.5 hrs		
<b>P900 DIMENSIONS:</b>	<b>125.00 ft²</b>	<b>\$68.75</b>	<b>\$125.00</b>	<b>\$250.00</b>	<b>\$750.00</b>	<b>\$50</b>	<b>\$70</b>
ala-carte		\$93.75	\$156.25	\$312.50	\$850.00	\$60	\$100
time to complete		15 min	40 min	90 min	2.5 hrs		
<b>P1000 DIMENSIONS:</b>	<b>140.00 ft²</b>	<b>\$70.00</b>	<b>\$140.00</b>	<b>\$280.00</b>	<b>\$840.00</b>	<b>\$50</b>	<b>\$85</b>
ala-carte		\$105.00	\$175.00	\$350.00	\$940.00	\$60	\$115
time to complete		20 min	40 min	90 min	3 hrs		
<b>P1200 DIMENSIONS:</b>	<b>172.00 ft²</b>	<b>\$86.00</b>	<b>\$172.00</b>	<b>\$344.00</b>	<b>\$1,032.00</b>	<b>\$50</b>	<b>\$100</b>
ala-carte		\$129.00	\$215.00	\$430.00	\$1,232.00	\$60	\$125
time to complete		30 min	50 min	120 min	3 hrs		

**STEAM  
DECON**

# CONTRACT PRICING 24 WEEKS **SEMI-ANNUAL**

TOTAL OF 12 SESSIONS 2x/MONTH for 6 MONTHS



	ECONOMY	VALUE	PRO
LEVEL 1	11	9	6
LEVEL 2	1	2	4
LEVEL 3	0	1	2
CHASSIS	X	1	1
INTERIOR	X	1	1
PAINT CORRECT	X	X	1

**TERMS:** 50% up front  
balance due week 12

- Price total is calculated by the truck/van sizes
- additional sessions added on-demand

# CONTRACT PRICING 24 WEEKS (semi-annual)

TOTAL OF 12 SESSIONS 2x per MONTH for 6 MONTHS

PLAN	ECONOMY			VALUE			PRO		
LEVEL(S)	L1-(11) L2-(1)	ADD-ONS	TOTAL	L1-(9) L2-(2) L3-(1)	ADD-ONS	TOTAL	L1-(6) L2-(4) L3-(2)	ADD-ONS	TOTAL
P500:	522.50+95	x	\$617.50	427.5+190+190	i+C100	\$907.50	285+380+380	i+C100	\$1,145.00
P700:	605+110	x	\$715.00	495+220+220	i+C110	\$1,045.00	330+440+440	i+C110	\$1,320.00
P900:	756.3+125	x	\$881.25	618.8+250+250	i+C120	\$1,238.75	412.5+500+500	i+C120	\$1,532.50
P1000:	770+140	x	\$910.00	630+280+280	i+C135	\$1,325.00	420+560+600	i+C135	\$1,715.00
P1200:	946+172	x	\$1,118.00	774+344+344	i+C150	\$1,612.00	516+688+690	i+C150	\$2,044.00

# CONTRACT PRICING **MONTHLY (12 SESSIONS)**

ONE SESSION PER MONTH FOR 12 MONTHS



	ECONOMY	VALUE	PRO
LEVEL 1	8	7	5
LEVEL 2	4	3	5
LEVEL 3	0	2	1
CHASSIS	X	1	2
INTERIOR	X	1	1
PAINT CORRECT	X	X	1

**TERMS: 50% PREPAID**  
3 months, balance due on 12th session

- Price total is calculated by the truck/van sizes
- additional sessions added on-demand

# CONTRACT PRICING MONTHLY (12 SESSIONS)

ONE SESSION PER MONTH FOR 12 MONTHS

PLAN	ECONOMY			VALUE			PRO		
LEVEL(S)	L1-(11) L2-(1)	ADD-ONS	TOTAL	L1-(9) L2-(2) L3-(1)	ADD-ONS	TOTAL	L1-(6) L2-(4) L3-(2)	ADD-ONS	TOTAL
P500:	522.50+95	x	\$617.50	427.5+190+190	i+C100	\$907.50	285+380+380	i+C100	\$1,145.00
P700:	605+110	x	\$715.00	495+220+220	i+C110	\$1,045.00	330+440+440	i+C110	\$1,320.00
P900:	756.3+125	x	\$881.25	618.8+250+250	i+C120	\$1,238.75	412.5+500+500	i+C120	\$1,532.50
P1000:	770+140	x	\$910.00	630+280+280	i+C135	\$1,238.75	420+560+600	i+C135	\$1,715.00
P1200:	946+172	x	\$1,118.00	774+344+344	i+C150	\$1,612.00	516+688+690	i+C150	\$2,044.00

CONTRACT PRICING IS PER TRUCK

# CONTRACT PRICING **QUARTERLY (4x/Yr)**

FOUR SESSIONS EVERY THREE MONTHS- 1 YR



	ECONOMY	VALUE	PRO
LEVEL 1	X	0	0
LEVEL 2	X	0	0
LEVEL 3	4	3	2
CHASSIS	1	1	1
INTERIOR	1	1	1
PAINT CORRECT	X	1	2

TERMS: 25% per quarter

TERMS: 50% PREPAID  
balance due on 12th session



# CONTRACT PRICING QUARTERLY (4x/Yr)

FOUR SESSIONS EVERY THREE MONTHS- 1 YR

PLAN	ECONOMY			VALUE			PRO		
LEVEL(S)	L3-(4)	ADD-ONS	TOTAL	L3-(3) CORRECT-(1)	ADD-ONS	TOTAL	L3-(2) CORRECT-(2)	ADD-ONS	TOTAL
P500:	760	x	\$760.00	570+570	i+C100	\$1,240.00	380+1140	i+C100	\$1,620.00
P700:	880	x	\$880.00	660+660	i+C100	\$1,430.00	440+1320	i+C110	\$1,870.00
P900:	1000	x	\$880.00	750+750	i+C120	\$1,620.00	500+1500	i+C120	\$2,120.00
P1000:	1120	x	\$1,120.00	840+840	i+C135	\$1,815.00	560+1680	i+C135	\$2,375.00
P1200:	1376	x	\$1,120.00	1032+1032	i+C150	\$2,214.00	688+2064	i+C150	\$2,902.00

CONTRACT PRICING IS PER TRUCK



## CONTRACT PRICING

TRUCK/ VAN	Sq.Ft	LEVEL 1	LEVEL 2	LEVEL 3	PAINT	ADD-ON	ADD-ON
PRICE PER SQ. FOOT		\$0.50/sq.ft	\$1.00/sq.ft	\$2.00/sq.ft	CORRECTION	DECON	CHASSIS
<b>P500 DIMENSIONS:</b>	<b>95 ft²</b>	<b>\$47.50</b>	<b>\$95.00</b>	<b>\$190.00</b>	<b>\$570.00</b>	<b>\$50</b>	<b>\$50</b>
12'(L) x 93"(W) x 85"(H)		12 min	30 min	60 min	2 hrs		
<b>P700 DIMENSIONS:</b>	<b>110.00 ft²</b>	<b>\$55.00</b>	<b>\$110.00</b>	<b>\$220.00</b>	<b>\$660.00</b>	<b>\$50</b>	<b>\$60</b>
14'L x 93.5"W x 85"H		15 min	35 min	60 min	2.5 hrs		
<b>P900 DIMENSIONS:</b>	<b>125.00 ft²</b>	<b>\$68.75</b>	<b>\$125.00</b>	<b>\$250.00</b>	<b>\$750.00</b>	<b>\$50</b>	<b>\$70</b>
16'L x 93.5"W x 85"H		15 min	40 min	90 min	2.5 hrs		
<b>P1000 DIMENSIONS:</b>	<b>140.00 ft²</b>	<b>\$70.00</b>	<b>\$140.00</b>	<b>\$280.00</b>	<b>\$840.00</b>	<b>\$50</b>	<b>\$85</b>
18'(L) x 93.5"(W) x 85"(H)		20 min	40 min	90 min	3 hrs		
<b>P1200 DIMENSIONS:</b>	<b>172.00 ft²</b>	<b>\$86.00</b>	<b>\$172.00</b>	<b>\$344.00</b>	<b>\$1,032.00</b>	<b>\$50</b>	<b>\$100</b>
22'(L) x 93.5"(W) x 85"(H) Body		30 min	50 min	120 min	3 hrs		



## ALA-CARTE PRICING

TRUCK/ VAN	Sq.Ft	LEVEL 1	LEVEL 2	LEVEL 3	RESTORE	ADD-ON	ADD-ON
ala-carte/ sq.ft		\$.75/sq.ft	\$1.25/sq.ft	\$2.50/sq.ft	CORRECTION	DECON	CHASSIS
<b>P500 DIMENSIONS:</b>	95 ft <sup>2</sup>	<b>\$71.25</b>	<b>\$118.75</b>	<b>\$237.50</b>	<b>\$670.00</b>	<b>\$60</b>	<b>\$75</b>
time to complete		12 min	30 min	60 min	2 hrs		
<b>P700 DIMENSIONS:</b>	110.00 ft <sup>2</sup>	<b>\$82.50</b>	<b>\$137.50</b>	<b>\$275.00</b>	<b>\$770.00</b>	<b>\$60</b>	<b>\$90</b>
time to complete		15 min	35 min	60 min	2.5 hrs		
<b>P900 DIMENSIONS:</b>	125.00 ft <sup>2</sup>	<b>\$93.75</b>	<b>\$156.25</b>	<b>\$312.50</b>	<b>\$850.00</b>	<b>\$60</b>	<b>\$100</b>
time to complete		15 min	40 min	90 min	2.5 hrs		
<b>P1000 DIMENSIONS:</b>	140.00 ft <sup>2</sup>	<b>\$105.00</b>	<b>\$175.00</b>	<b>\$350.00</b>	<b>\$940.00</b>	<b>\$60</b>	<b>\$115</b>
time to complete		20 min	40 min	90 min	3 hrs		
<b>P1200 DIMENSIONS:</b>	172.00 ft <sup>2</sup>	<b>\$129.00</b>	<b>\$215.00</b>	<b>\$430.00</b>	<b>\$1,232.00</b>	<b>\$60</b>	<b>\$125</b>
time to complete		30 min	50 min	120 min	3 hrs		



## Estimated costs for Steam Cleaning vs Traditional Power Washing

### Bi-Monthly (24 sessions) vs. Power Washing Weekly (52 sessions)

#### Steam Blasting (Bi-Monthly)

- **Cost per Session:** This can vary depending on location, and truck size. A ballpark range could be \$40 - \$350 per session (truck/van).
- **Frequency:** Bi-monthly for minimum of 12 months translates to 24 sessions per year.

#### Estimated YEARLY Cost:

**Low-to High End Estimate:** 4 sessions/truck/year \*  
\$300-\$2000/session (truck) = 4 sessions/year

**\$1,140 - 8400 per truck/ year**

#### Power Washing (Weekly)

- **Cost per Session:** Power washing through an outside service. Here's a breakdown:
- **Outside Service:** Professional power washing services can range from \$30-\$160 per session (truck) weekly depending on the area and time required.

#### Estimated YEARLY Cost:

**Service:** 52 sessions/truck/year \* \$30-\$150/session  
*assuming the truck is available this often*

**\$1,600- \$8320 pertruck/ year**

#### Overall:

While high pressure steam treatments are likely more expensive per session, its effectiveness will translate to less frequent cleaning needs compared to weekly power washing. The outside service cost for power washing can be lower per run, but requires more logistics, energy, lacks versatility and depth.